

**(From Pre-Page)**

As per the recommendations of the Stage-I tender evaluation committee and approval of the competent authority, **all the qualified firms in Stage-I evaluation** were called for demo. An intimation to bring the equipment for demo has been communicated to the Stage I qualified bidders through email on **04.05.2023 (Enclosure – 1)**.

Accordingly, the below mentioned stage I qualified bidders have attended the demo on **15.05.2023**.

- 1) M/s. Genesis IT Innovations Pvt Ltd, Bangalore
- 2) M/s. Gurusons Communications Pvt Ltd, New Delhi
- 3) M/s. S Cube Consultancy Services, Howrah
- 4) M/s. SEC Communications Pvt Ltd, Bangalore

The constituted committee consists of following members met on 15.05.2023 and evaluated the demo equipment submitted by the Stage-I qualified bidders.

- (a) Dr Parthajit Mohapatra, Dept. of Electrical Engineering (**Chairperson**)
- (b) Dr Roshan Karan Srivastav, Computer Centre, Member
- (c) Dr Subrahmanyam Gorthi, Dept of Electrical Engineering, Member
- (d) Dr G Ramakrishna, Dept. of Computer Science, Member
- (e) Dr Vinay Pramod Majety, Dept. of Physics, Member
- (f) Dr Ramesh, JTS, Invited Member

The recommendations of the technical evaluation committee is placed at **Enclsoure-2** for perusal and approval please.

As per the recommendations of the technical evaluation committee the following **three bidders** are qualified technically.

- 1) M/s. Gurusons Communications Pvt Ltd, New Delhi
- 2) M/s. S Cube Consultancy Services, Howrah
- 3) M/s. SEC Communications Pvt Ltd, Bangalore

One bidder M/s. Genesis IT Innovations Pvt Ltd, Bangalore is not qualified for the reasons mentioned below

S N	Name of the Bidder	Reasons for disqualification
1	M/s. Genesis IT Innovations Pvt Ltd, Bangalore	Not meeting the tender clause of “The OEM for all main components of the tender (viz. Display, Video Switchers, Microphones, Speakers, Mixers, Audio DSP) should have direct presense in India for a period of 3 years”



Submitted for approval for the following:

- (a) The recommendations of the technical evaluation committee [Stage-II] may be approved please.
- (b) If approved, the recommendations of the Stage-I & Stage-II evaluation reports may be published in GeM and Stage-II evaluation report in our website. (X)
- (c) Approval may be accorded for opening of the financial bids of the technically qualified three bidders (Stage-I and Stage-II) by providing 2 days time from the date of publication of technical evaluation results in the portal. (7)

JS, (P&S) 16/05/23

Assistant Registrar (P&S)

① The recommendations of the Stage-II evaluation may kindly be approved please.

② (X) & ⑦ may kindly be approved please.

Submitted for approval please.

d. 16/05/2023  
AR [P&S]

Romana 19/06/2023  
HOD, Computer Science & Engg.

approved.

Director 20/6/23

15th June 2023,  
Tirupati.

**Minutes of the Meeting**

With reference to the GeM Bid No: GeM/2022/B/2808594 dated 02.12.2022 for the supply of Audio Visual Equipment, the demo of the AV equipment was scheduled as per the tender norms. The following four companies appeared for the technical committee evaluation at IIT Tirupati on 15th May 2023.

1. M/s. Gurusons Communications Private Limited
2. M/s. S Cube Consultancy Services
3. M/s. SEC Communications Private Limited
4. M/s Genesis India Private Limited

The following members of the AV committee are present during their technical demo evaluations.

1. Dr. Parthajit Mohapatra - Chairperson
2. Dr. Subrahmanyam Gorthi - Member
3. Dr. Roshan Karan Srivastav - Member
4. Dr. G Ramakrishna - Member
5. Dr. Vinay Pramod Majety - Member
6. Mr. Ramesh G - JTS IT - Invited Member

During the demo, *Mr. S Anjaneyulu, Junior Superintendent (Purchase & Stores)* was also present. Upon completion of the demo, observations and recommendations of the technical committee are summarized below.

1. The firm/company **M/s. SEC Communications Private Limited** provided the demo of the AV equipment as per the tender norm. The company/bidder was able to successfully demonstrate the feasibility of the integration of various audio and video equipment with appropriate explanations. They are also able to explain the various interconnections aspects among the devices for various meeting room setups. Their performance was found to be satisfactory, and hence, the concerned bidder is recommended for the next stage.
2. The firm/company **M/s. Gurusons Communications Private Limited** provided the demo of the AV equipment as per the tender norm. The company/bidder was able to successfully demonstrate the feasibility of the integration of various audio and video equipment with appropriate explanations. They are also able to explain the various

*Parthajit Mohapatra*



interconnections aspects among the devices for the various meeting room setup. Their performance was found to be satisfactory, and hence, the concerned bidder is recommended for the next stage.

3. The firm/company **M/s. S Cube Consultancy Services** provided the demo of the AV equipment as per the tender norm. The company/bidder was able to successfully demonstrate the feasibility of the integration of various audio and video equipment with appropriate explanations. They are also able to explain the various interconnections aspects among the devices for the various meeting room setup. Their performance was found to be satisfactory, and hence, the concerned bidder is recommended for the next stage.
4. The firm/company **M/S. Genesis India Pvt Ltd** provided the demo of the AV equipment as per the tender norm. They are able to meet the functionality of the AV solutions as per the tender norms. However, the AV committee was having concerns related to one of the OEM's presence in India for some of the components. One of the tender clauses is: "The OEM for all main components of the tender (viz. Display, Video Switchers, Microphones, Speakers, Mixers, Audio DSP) should have a direct presence in India for a period of 3 years, as per the requirement notified in the ATC document." Upon follow-up with the concerned firm/vendor, and based on the document supported by M/s Genesis India Private Limited, the submitted OEM authorization had clearly stated that M/s. Liberty AV Solutions, USA had authorized only M/s. Anixter India Private Limited, Chennai as an authorized importer and Service provider for Liberty equipment. Thus, as M/s Genesis India Private Limited is not an authorized importer of Liberty AV Solutions, it is not possible to allow them to participate in Liberty AV Products. Hence, the concerned firm/bidder is not recommended for the next stage.

  
Mr Ramesh G

JTS IT - Invited Member

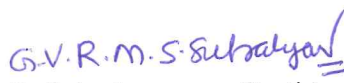


Dr Roshan Karan Srivastav

Member

  
Dr Vinay Pramod Majety

Member

  
Dr Subrahmanyam Gorthi

Member

  
Dr G Ramakrishna

Member

  
Dr Parthajit Mohapatra

Chairperson